

GDF SUEZ

BY PEOPLE FOR PEOPLE

BEE Energy Management & Trading



European gas regulation :
a balance yet to find between
market integration and market
attractiveness

Energy Europe

EMT

CONFIDENTIAL

March 15th, 2013

- **3rd energy package directive (July 2009)**
 - Defines high level principles (third party access, basic rules for tariff, capacity allocation...)
 - Defines unbundling rules for TSOs (in force by 3rd March 2012*)
 - Defines transparency requirements
 - **Lists 12 network codes to be written by ACER & ENTSOG** ← *focus of this presentation*
Supposedly technical texts, but with huge impacts on gas business activities

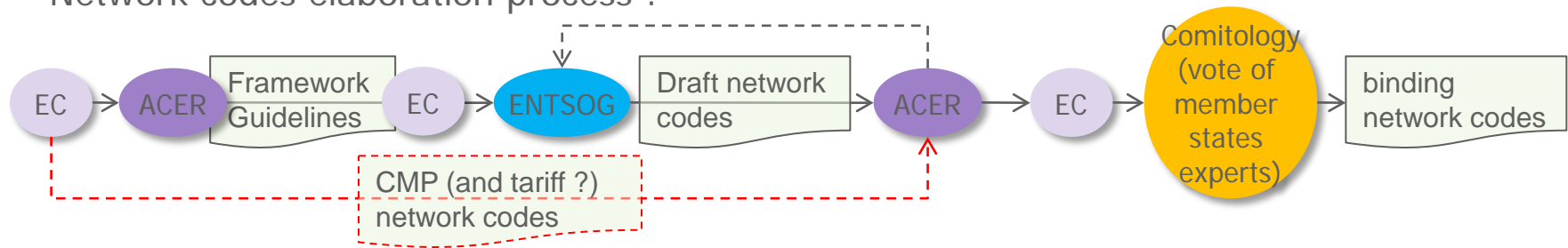
- **The February 2011 European Council sets 2014 as the deadline for the completion of internal market. Confirmed in March 2012 European Council**

- **CEER** proposes a non binding, high level vision, the Gas Target Model, built from economic papers to give a general framework to the network codes.**
 - “A set of **entry-exit market zones** with their own virtual hubs connected through a limited number of bundled capacity products identical all over the EU and allocated via auctions”
 - A vision **focused on short term hub to hub exchanges**

* 3 March 2013 if network owned by a non European country

** CEER is an association of regulators, created in 2000, a non official equivalent of ACER

- Network codes elaboration process :



ACER (Agency for the cooperation of Energy Regulators) : European commission body

ENTSO-E/-G (European Network for Transmission System Operators) : TSO association

TSOs has 12 to 18 months to implement Network Codes.

In this process, **Commission can hold its position even against an industry consensus, as only a majority of member states experts can veto a proposition.**

Level of advancement of codes currently under study

- Congestion Management Procedures (CMP) → adopted
- **Capacity Allocation Mechanisms (CAM)** → on going Comitology (last meeting April 15th)
- Balancing → Draft by ENTSOG, comitology mid 2013
- Interoperability → Framework guidelines (comitology)
- **Tariff** → Scoping (on going framework guidelines)

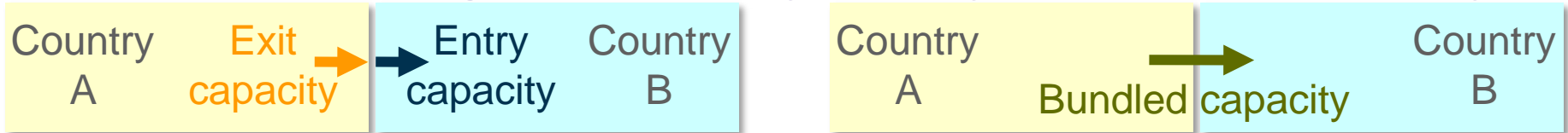
Capacity Allocation Mechanism Code overview

At the core of the new market design

- **Core of the code : synchronized auctions across Europe + bundling of capacity**
 - 15 years auctions – yearly products / yearly auctions – quarterly products / monthly auctions – monthly products / daily auctions – daily products / within day
 - Reserve price = tariff
 - At least 10% to be auctioned year ahead in quarterly products
 - At least 10% to be auctioned over 5 years in yearly products
 - Mandatory bundling and sunset clause
- **LNG & storage accesses, supply-only network excluded. For third country IPs, subject to National Regulatory Authority decision...**
- **Status : on going comitology process (i.e. vote by Member States expert), last meeting 15th April**

} **Applies to
new
capacities**

■ Principle : to merge exit and entry capacity in one bundled capacity



- Mandatory bundling : all newly booked capacity shall be booked bundled
Sunset clause : bundling of already booked capacity
- EC objective : to foster hub liquidity by removing trading “at the flange” and by concentrating trading at hub

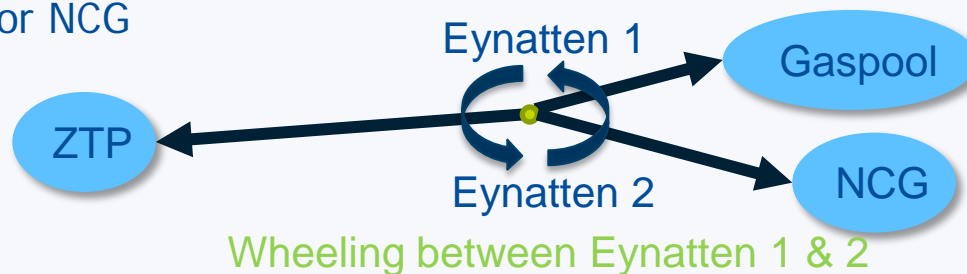
■ Many major issues for no proven gain :

- Sunset clause breaches existing contractual rights and threaten long term supplies contracts by imposing a change of delivery point
- Mandatory bundling destroys capacity / flexibility at complex points (Y points, German point to point capacities...)
- As capacity often does not match on both sides of the border, there remains stranded unbundled capacities than can be totally useless, but still to be paid...
- local suppliers in charge of security of supply may no more physically nominate at borders but only at hubs → how to ensure security of supply with less ability to forecast physical flows ?

Despite these issues acknowledged by all industry, Commission is still holding on mandatory bundling

Issues linked to mandatory bundling : Y points example

- Current solution allows to maximize flexibility through the payment of a wheeling service : shippers can maximize their use of Eynatten capacity depending on the gas need in Gaspool or NCG



- With mandatory bundling there would be a **loss of flexibility** : if a shipper booked Eynatten 1 capacity and he would have an exchange need with NCG, Eynatten 1 capacity will remain empty while additional capacity on Eynatten 2 would have to be booked. This allocation is thus less efficient.

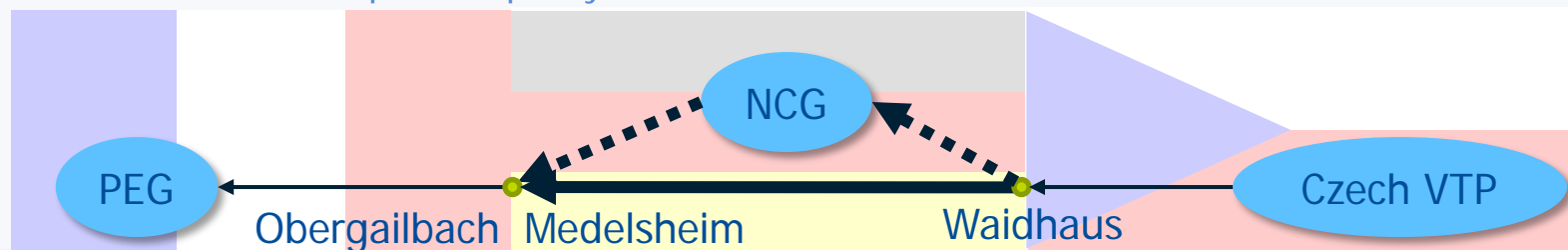


Moreover, whereas capacities are firm on Belgium side of the border, capacities may be partially interruptible¹ on German side : **mandatory bundling can impose fully interruptible capacities at Eynatten**

¹ This interruptibility issue is described hereafter

Issues linked to mandatory bundling : German point to point capacities

- Current dZK solution allows some flexibility : from Waidhaus, firm capacity to supply France, and interruptible capacity to access NCG



- With mandatory bundling :
1st option : an interruptible chain threatening French Security of Supply and degrading existing contractual rights : **up to 62% of previously firm entry capacity (~10 bcm/year) is made interruptible¹.**



- 2nd option : a firm chain with no German access, considerably restraining market liquidity, opportunity to find alternative sourcing in case of upstream curtailment, and creating major inter TSO revenue issues : **~10 bcm/year of interruptible capacity from Waidhaus to NCG is suppressed¹.**



- 3rd option : to suppress BZK, dZK, bFZK products, requiring huge investments, probably of the order of magnitude of NCG –Gaspool merger (3 G€)

¹ : these figures correspond to the case of an immediate bundling of all commercial capacity, irrespective of their contractual status

Can become key in the new market design

- **Short term inferior or proportional to long term price of capacity should not be retained :**
 - It will trigger a “flight to the short term”, acting as a disincentive for further investment in the networks.
 - It will create huge under-recovery for the TSOs, that will have to be recovered. In the UK, it resulted in a high and unstable commodity charge, that is a barrier to trade and a cross-subsidy from long term shippers to traders.
- **Repartition between entry tariff, exits towards other zones, and customers delivery :**
 - Cross subsidization between transit and domestic flows should be avoided
 - A rigid rule would disrupt most existing tariffs, creating endless claims and further increasing perception of regulatory risk on existing long term commitments
- **“Incremental” capacity : balance to be found between**
 - stimulating capacity development (lower % of long term bookings required before FID, additional financing expected from short term future bookings)
 - avoiding stranded capacity and so socialization of costs (all financing secured by upfront bookings)

Tariff discussion is still at an early stage (framework guidelines on-going) : new issues may arise

- **Industry has not been heard on adverse consequences of mandatory bundling.
How to efficiently convey this message (last comitology meeting on the 15th of April) ?**
- **Keeping long term capacity prices under short term prices is key to define a sustainable market design.**